

NET-A-PORTER is an established global Internet retailer of cutting edge luxury fashion labels relied upon for its exceptional quality of service and eye for the next big thing. theOutnet.com is NET-A-PORTER's sister brand and the most fashionable fashion outlet store online. With an expanding domestic and global market, and revenues increasing month on month, critical strategic change is on the agenda, in order for us to achieve the objective of dominating our sector as a truly successful force in online retail.

As such, we are seeking a talented Junior Buyer to join our exciting new brand. Launched in Spring 2009 theOutnet.com allowed us to reach an entirely new global consumer profile, and has become the most fashionable fashion outlet.

"Net-a-porter has revolutionised the way we buy designer clothes." *Vogue UK*

Responsibilities

- Ownership of the OTB, selection and buy strategy for theOutnet.com
 - Proactive continuous global product sourcing in an opportunistic environment
 - Maintaining stock quantities and densities as agreed with theOutnet.com Director
 - Responsible for negotiation of terms and conditions with existing and new vendors
 - Achieve margin and sell thru targets
 - Negotiate deliveries to ensure consistent and early flow of goods/merchandise to maximise sales and meet plan
 - Maintain and develop excellent vendor relationships
 - Ensure right mix of product and maintain awareness of competitors position and market share
 - Work with theOutnet.com director to ensure consistent buy message
 - Develop sales plan (monthly & sell thru & margin plan)
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Essential Skills & Requirements

- Graduate (or equivalent) with proven experience as a fashion buyer in a retail or off-price environment
 - Proven commercial experience of trading in a fast paced and reactive environment
 - Fluency in Italian and/or French desirable
 - Proven track record of creating positive impact on business through buying strategy
 - Good judgement and decision making skills
 - Confidence in suggesting calculated risks
 - Demonstrate solid understanding of off-price retailing
 - Numerate with strong analytical and computer skills
 - Discreet, professional and well spoken, with excellent communication skills
 - Extremely well-organised, methodical and efficient, with a good dose of common sense and initiative.
 - A proven track record of exceptional networking and negotiation skills
 - A sense of personal style
 - Keen eye for details
 - Pro-active and able to show initiative/ideas to constantly improve theOutnet.com offering.
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Location: This role is based in our New York City office

To Apply

Please send us an updated CV/Resume and a cover letter explaining why you feel you are suited to NET-A-PORTER and this role. These should be emailed to usjobs@net-a-porter.com

NO RECRUITMENT AGENCIES PLEASE